

## Achilles and RBD Community Stronger Together

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# ACHILLES LINKS-UP WITH RBD COMMUNITY TO HELP BUSINESSES GROW STRONGER



Achilles and RBD Community have joined forces to offer rail companies an unrivalled service solution that provides significant competitive advantage benefits, in addition to an opportunity to do more business in rail.

This new partnership will offer customers a one-off discounted price to access an extensive range of Achilles and RBD products and services, bringing together different streams of work in one cost effective package.

[Click here for more details.](#)

Established over 30 years ago, Achilles is recognised as leading the way in supply chain solutions that help to mitigate risk, reduce cost and improve compliance issues across a wide range of sectors. It is well known that rail buyers are demanding ever increasing levels of standards and control over their supply chains, which is why Achilles has relaunched its Link-Up supplier registration and pre-qualification network, offering buyers and suppliers choice and value in the marketplace.

Working in partnership with customers, Achilles provides additional benefits such as a tender notice service, visibility to hundreds of global buyers across all Achilles industry networks, market insights, competitor benchmarking, enhanced audit services, all of which will be accessible at a discounted rate through the Achilles/RBD joint offering. Key industry transport buyers such as First Group, Kier, Mace, GWR amongst others are already using Achilles Link-Up solution, allowing them to confidently manage risk within their supply chain.

Organisations can also go over and above what is required by setting their own best practice standards as required.

To launch the partnership, and for a limited time, new and existing customers can take advantage of deep discounts to RBD Community, Link-Up and other Achilles solutions like automated tender notices. Ultimately providing suppliers with the ability to connect with experts in the rail sector, join events, market themselves to major contractors across the UK and demonstrate their credibility to work in rail.

Eli Rees King, Head of RBD Community said: “Working together allows both RBD Community and Achilles to complement the service offer from both sides, as well as enhance the effectiveness of the activities being undertaken with combined resources and industry know-how. This really is a perfect fit.”

Katie Ferrier, SVP of Customer Engagement at Achilles Information Ltd said: “This combined offer gives companies in rail a simple and cost-effective way to put their business in front of all the major players in the rail sector – be it to network, learn more, raise their profile or win the next contract. This really will help organisations save money and valuable time by bringing together industry leading products and services from both RBD Community and Achilles.”

To find out more about the combined special offer from RBD Community and Achilles, please [click here](#).

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