

Buyers announced for RIN Derby 2022

August 10, 2022



The RIN team are excited to announce the panel of senior buyers and advisors for the RIA Meet the Buyer (MTB) event at Rail Infrastructure Networking (RIN) Derby on Thursday 8th September.

The MTB event provides an exclusive platform for **RIN exhibitors** and **RIA members** to meet face to face with the biggest rail buyers in the UK during pre-arranged 15-20 minute procurement appointments.

Applications are now open to meet with and showcase your products and services to:



AmcoGiffen

Representatives:

- Ben McCluskey, Procurement and Supply Chain Director
- Amrit Sagoo, Supply Chain Manager (North)
- John Myskiw, Supply Chain Manager (South)

<https://www.amcogiffen.co.uk/>

Interested in:

- Keen to interact with clients across the rail, aviation, and marine industries for supply to our business
- Would like to hear from SME's operating locally and nationally
- Market intelligence
- New products

Department for International Trade

Representative: Bill Smith

Department for International Trade – GOV.UK (www.gov.uk)

Interested in:

- Providing support and advice to the Rail Infrastructure market on overseas contracts / exports
- Championing UK export projects to South Africa

Murphy Group

Representative: Matt Paget – M1 Transportation – Procurement Lead

Murphy in the UK – Murphy Group

Interested in:

- Steel Work suppliers
- Precast Concrete Products
- SMEs within the Rail Infrastructure supply chain

Network Rail – DFR advising on PA and DFR

Representative: Kevin Rayment

Access a 15-minute video overview of Design for Reliability [here](#).

There is also a Product Acceptance video [here](#).

Interested in:

- Providing advice and support to the supply chain on Network Rail Design for Reliability and Product Acceptance

Unipart Rail

Representative: Dale Cooke – Senior Buyer (Track Materials and Infrastructure)

Unipart Rail

Interested in (but not restricted to):

- Suppliers of Permanent Way materials
- Overhead Line Equipment

RIN was created and developed by Jobson James Rail – the UK market leader in insurance and contractual advice for railway companies – supported by the Railway Industry Association (RIA).

The firm's Marketing Manager, Antoinette Stevenson, said: "The Meet the Buyer event is a key highlight in the day and our exhibitors are really excited about the opportunity to meet with such major buyers.

"We are delighted to offer such a brilliant panel and we thank those buyers who are involved for their continued support of RIN events and the rail infrastructure market.

"We urge any exhibitor who wishes to meet with this panel to put their applications in ASAP because there is only a short window of opportunity to apply."

The MTB event is a popular part of the RIN events which are held in Derby, York and London, bringing together railway infrastructure companies to launch new products and services, strengthen partnerships and build new relationships.

Exhibitor stands are proving popular for this September event and the RIN team are delighted to welcome many new first-time exhibitors to Derby this year.

With space now 70 percent full don't miss this opportunity to showcase your products and services for just £300 +VAT. [Click here](#) to reserve your stand.

The exclusive MTB event is only available to **RIN exhibitors** and **RIA members**. The deadline to apply for the RIA MTB event is 5pm on Friday, 19th August. Successful MTB applicants will be notified on Thursday, 1st September.

To sign up to RIN Derby as a visitor, [click here](#).