

Diamond Rail partners with Premier Cleaning to launch new cleaning solutions

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Diamond Rail Services has partnered with **Premier Cleaning and Transport Services Ltd** to add cleaning solutions to its extensive service offering for the rail sector.

Operating within the cleaning industry since 1995, **Premier Cleaning** is one of the transport industry's main providers of commercial, industrial and public sector services.

Following a strategic rebrand in 2021, Sheffield-based **Diamond Rail** has continued to expand its offering to the sector. By working with this new partner, **Diamond Rail** has added a comprehensive cleaning solution as part of its attractive Front of House offering.

Jenny Dempsey, Business Development Director at Diamond Rail, explains: "Through conversations, we quickly learned that Diamond and Premier had a shared vision and values when it comes to customer service. Premier is a proven business that compliments Diamond's Front of House aspirations to enhance the customer experience whilst bringing value for money.

"No sooner had we completed initial meetings than the relevant enquiries started to come in, and since

then we have had enquiry after enquiry, which is exactly what we want to achieve together. We continue to follow the enquiries and our intuition.”

Working with a strategic partner in this way has allowed **Diamond Rail** to create a unique offering.

Jenny further explains: “We have combined two companies which are specialists in their own domains. Premier are experts in cleaning and Diamond has an intimate knowledge of the rail industry, project processes, and seat cushion and cover manufacturing. We also have extensive knowledge of the Service Quality regimes introduced by the DfT. We can offer a turnkey service to ensure the whole of the train is thoroughly enhanced and Service Quality performance is improved.”

Diamond Rail can now offer all forms of cleaning services, from onboard train and depot cleaning to painting and vegetation management. Add design, manufacturing and the other Asset Management Services already on offer and **Diamond Rail** really does have an impressive full turnkey offering for rail.

Having established teams also allows the firm to mobilise quickly and complete most jobs in a two-week period. As **Diamond Rail** continues to go from strength to strength, the company is already thinking about what the future holds.

Jenny added: “We continue to look for like-minded business people who share our values for flexible and exemplary customer service. Our next goal is to expand our solution capabilities further and continue delivering outstanding projects throughout the rail industry.”

Find out more about Diamond Rail at: <https://www.diamontrail.co.uk/> and Premier Cleaning and Transport Services at: <http://www.pctsuk.co.uk/>

Photo credit: Diamond Rail