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## Eagle Labs business proves to be fully enGauged with its clients

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One of RBDCommunity's Eagle Lab partners has said it is looking forward to sharing its expanded portfolio of infrastructure design and consultancy capabilities with clients at Railtex/Infrarail.

enGauged is a design company that prides itself on its agility and attention to detail whilst helping clients of all sizes on a wide range of rail projects. Their core discipline is buildings and civil engineering. They deliver multi-disciplinary projects through their close-knit supply chain of fellow specialist SMEs – all of which share the same dedication to client focus.

enGauged help UK rail organisations meet demanding engineering objectives – designing everything from line-side civil projects to station platforms, footbridges and depots. Their updated portfolio of project experience includes everything from drainage (including trackside) to a wheel lathe installation, power supply upgrades, depot servicing facilities and a new station.

"Our work is incredibly varied," said MD Steve Whitmore. "We've designed our business entirely around outcomes for the client – rather than imposing what works for us onto them. For enGauged, it is always about keeping an open mind so that we can provide the best solution.

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"This approach makes the work truly varied, and the experience we hold as a team means that although we may never quite know what will come through the door next, we are more than ready for it."

Their success is built on a company that is compact, accessible and has a hands-on approach to client work at all levels. There is something simultaneously traditional and innovative about their structure and their fast-moving approach to design solutions.

Steve said, "We are an SME and have a tight leadership team who are hands-on with the design delivery. Therefore, we can be flexible and responsive to client needs. This enables us to move quickly through delivery and design approval processes to suit tight project timescales.

"Being able to act fast can also help handle the unexpected: a shifting delivery date or a change in a project's specification, for example.

"It is also very useful when we need to rapidly draw up a range of solutions for an entire new facility. In those situations, our client focus and speed provide something crucial to rail developers – choice. It allows them to pick on the merits of sustainability, environmental impact and cost.

"We consider health and safety by design techniques within our delivery, alongside carbon reduction, which gives clients a view on the performance, operation and maintenance aspects of the solutions we present."

He said they were looking forward to the upcoming Railtex/Infrarail exhibition, which gets underway at the NEC, Birmingham, from September 7-9. As part of Eagle Lab, enGauged have a stand at the event and access to marketing collaboration with the RBD team.

"The face to face of Railtex/Infrarail very much works for us," he said. "We are a people-facing company, so our exhibiting there is the perfect combination. I'm excited about sharing our ever-expanding business portfolio with our existing and prospective clients and discussing how they can benefit from our team's bespoke design solutions."

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