

# GB Railfreight Announce New Commercial Director

March 3, 2020



GB Railfreight is delighted to announce the appointment of Liam Day as Commercial Director. Liam, currently GBRf's Head of Contracts, will take over his new role this week.

This appointment marks a very exciting time for GBRf who have a turnover in excess of £200 million a year and operate over 1,000 trainloads a week, moving approximately 23% of the UK's rail cargo.

Liam joined GBRf in August 2014 as Terminal Development Manager, where he was responsible for the

maintenance of GBRf depots across the UK, including setting up new facilities. Following a short spell as Head of Estates, Liam moved to the position of Business Manager (and latterly General Manager) in the Commercial Department in April 2016 where he was responsible for a team of Account Managers looking after GBRf's client relationships and contractual arrangements with its Bulk customers.

Liam began his career on the railways in Network Rail's graduate management training programme before joining the Freight and National Passenger Operator (FNPO), where he held the positions of Customer Manager and Route Freight Manager.

Liam will be replacing Lee Armstrong who is joining the Associated British Ports (ABP). Lee will support Liam until he begins his new role at ABP.

John Smith, Managing Director GBRf, said: "I am absolutely delighted to appoint Liam Day to the post of Commercial Director. Liam has played a key role in securing long term contracts with Cemex, Hanson Aggregates and Hanson Cement whilst expanding GBRf's bulk portfolio to its current worth of circa £75m per annum.

"As a business we are entering an exciting time and I will be working closely with Liam as we continue to grow.

"I'd like to thank Lee for his hard work and wish him all the very best for the future."

Liam Day, said: "I am extremely proud to be appointed as GB Railfreight's Commercial Director. Since I joined GB Railfreight in 2014, we have experienced huge growth and I have been very fortunate to work with both long standing and new customers to develop rail freight solutions that meet their needs. I am passionate about ensuring the service we offer is industry leading and will be focused on working with our customers to remove cost and inefficiency from their supply chains to ensure GB Railfreight continues to offer a viable logistics solution for years to come.

"There are a number of exciting challenges ahead. None bigger than helping to deliver the game changing infrastructure project that is HS2. It is an exciting time to be involved in the rail freight industry and there is no business better placed to step up to the challenge.

"I am focused on making GB Railfreight greener and leaner and building on our legacy as a people focused business that goes the extra mile for our customers."

*Photo credit: GB Railfreight*