

Last few spaces for RIN London in March

January 26, 2023



Rail Infrastructure Networking (RIN) events returns on the 9th March to the Business Design Centre, London for a morning of informal, friendly and productive networking.

Visitors to the event will be able to explore the exhibitor aisles packed with representatives from companies displaying innovation, tried and tested infrastructure products and services offering effective and efficient rail solutions.

With an anticipated footfall of some 550+ visitors, there will be plenty of opportunity to meet with Tier 1 Buyers, principal contractors and infrastructure suppliers together with rail colleagues old and new, strengthening working relationships and developing opportunities.

The last few exhibitor stands are now remaining. For a small exhibitors fee of £385 +VAT, rail companies can secure a 2m stand in the main hall complete with tablecloth, power socket, tea & coffee, and a hot breakfast roll. This also entitles them to apply for face-to-face procurement meetings with the buying panel at the exhibitor exclusive Meet the Buyer event.

Jobson James Rail, Marketing Manager – Antoinette Stevenson who manages MTB at RIN events said: "Procurement appointments are much sought after by our exhibitors with demand continuing to grow. We



are extremely grateful for the investment in time and support given by the procurement teams and advisors who make up the MTB panel.

"At our last event – RIN York we arranged over 50 Meet the Buyer appointments, of which a number have already led to successful outcomes for suppliers who now have new contracts in place.

"In London we will be welcoming buyers from QTS Group, Loram UK and TfL along with Story, J Murphy, Keolis Amey Docklands, Network Rail (DFR / PA) and Department for International Trade."

The Procurement team at AmcoGiffen also continue to support the MTB panel and have recently become RIN sponsors, championing the events for 2023.

Ben McCluskey – Procurement and Supply Chain Director, AmcoGiffen, said: "In support of our continued growth and social value commitments, we regularly review the ways in which we can further our supply chain relationships and support partners in the industry. With this in mind, we will proudly be presenting our Supply Chain Partnership Programme for SME-sized businesses at RIN London.

"Our Supply Chain Partnership Programme has been designed to support businesses that are looking to expand into new markets but perhaps don't know where to start or are lacking resources for facilitation. Look out for further communication from the AmcoGiffen procurement team closer to the event on how to participate in the scheme and support your company's ambitions.

"The Procurement team at AmcoGiffen are once again looking forward to meeting and engaging with Supply Chain Partners at RIN London in March."

RIN events were created to help infrastructure supply chain companies promote themselves and showcase their services across the wider rail market at an affordable cost. Jobson James Rail – the organisers and hosts of RIN are not a team of professional event organisers but specialist Rail Insurance brokers, who established the event seven years ago in a bid to provide a not-for-profit platform to promote growth within the Rail Infrastructure industry.

The application link window to apply for MTB appointments is open now and closes on Sunday 12th February https://forms.office.com/e/kw6rUaawCy

To register as an exhibitor or visitor at RIN London visit www.rinevents.co.uk or contact Antoinette 07849 835412 for more information.