New contract puts FSEW on track for new business

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Leading international intermodal freight forwarder, FSEW, has signed a key new contract with Freightliner, a subsidiary of Genesee & Wyoming Inc. (G&W), to secure additional capacity on their regular container rail services.

FSEW has been working with Freightliner since 2006 offering customers a quick, efficient, environmentally sound freight option. The service has proved so popular over the last 12 years that, as well as increasing its capacity on the Cardiff-Southampton route, FSEW is also able to offer customers rail freight services to Birmingham and Daventry.

By increasing its rail capacity, FSEW is able to transport freight by rail straight out of Southampton port, into and out of South Wales, providing a more efficient and reliable service.

This latest agreement will make FSEW Freightliner's single largest contracted user on the Southampton to Cardiff route, railing, on average, 800 containers a month.

Geoff Tomlinson, Managing Director of FSEW said: "With the potential delays on the M4 relief road, there is no better time for companies to consider rail freight as an option. As a result of this agreement with Freightliner, FSEW is already seeing an increase in business and enquiries as manufacturers and importers experience significant delivery delays with their current transport providers."

"We've worked closely with Geoff and FSEW for over a decade and in that time have built up a strong, mutually beneficial working relationship," said Adam Cunliffe, CCO of G&W's UK/Europe Region companies. "Hauliers and freight forwarders are increasingly seeing the value of offering their clients a rail alternative, and FSEW and Freightliner have been at the forefront of making that a viable option."

FSEW, based at the South Wales International Freightliner Terminal in Cardiff, is South Wales' leading independent intermodal freight forwarder providing transport and delivery services world-wide.

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