

# New era at BTTC as management buy-out completed

June 22, 2022



**BTTC**  
Better Through  
Total Collaboration

**BTTC**, the pioneering infrastructure project consultancy committed to transforming the infrastructure industry, has announced the successful completion of its management buy-out.



*Sam Havill, Vice President of BTTC (Canada)*

The fast growing consultancy, founded in 2016, has been acquired by its senior team members, who now head up the new management structure. **BTTC's** new board of directors comprises Managing Director Rob Offord, Vice President of **BTTC** (Canada) Sam Havill, Operations Director Rhiannon Price, Procurement and Supply Chain Services Director Duncan Golding and Commercial Services Director Joshua Smales.

The change in corporate ownership saw **BTTC** co-founders Kevin McGeever and Nick Spall transfer their equity to the new board.



*Rob Offord, Managing Director of BTTC*

Rob Offord said: "When we founded the company in 2016, it was always contemplated that Nick and Kevin would take a step-back towards the end of the fifth year and facilitate a new management team to take the business forward.

"Over the last six months, the new management team have been working closely with Nick and Kevin to seamlessly transition management responsibilities to the new management team, and those efforts have now completed. Nick and Kevin's input into the business during our first five years cannot be understated, and without them we would not have the business that we have today."

Rhiannon Price said: "The strong standing of **BTTC** in its position at the forefront of collaborative infrastructure delivery is testament to the dedication and commitment of the whole team over the last five years."

The team will continue to combine its innovative and pragmatic approach to management consultancy, collaboration services and project delivery with extensive experience and expertise.



*Rhiannon Price, Operations Director of BTTC*

In addition to consistent growth in the UK, a number of long-term contract wins across Canada has led to the establishment of a permanent office in Toronto. Headed up by Sam Havill, **BTTC** (Canada) will grow its team, capability, and capacity to transform infrastructure delivery across North America.

Rhiannon Price added: "With an incredibly talented team and a client portfolio we are proud of, the new management team are looking forward to steering **BTTC** into the future. The strategy for the next five years will see continued growth on an international stage, as we look to transform infrastructure delivery worldwide."

While the impact of COVID-19 has seen a reduction in the number of management buy-outs taking place, **BTTC's** transition takes place at a perfect time for the company to move into the next phase of its development and growth.

Building on its co-founders' successful legacy to drive the business forward, **BTTC** is now in a strong position to play a widening role internationally as a leading rail infrastructure consultancy.

**BTTC is a 50-strong consultancy business based in the UK and Canada. The company specialises in collaborative project development and delivery, bringing clients and their supply chains closer together to achieve exceptional outcomes. The organisation has rapidly grown within five years, winning long-term frameworks directly with Network Rail and Metrolinx in Toronto, amongst other clients. For more information about the company, please visit: <https://www.bttc-infrastructure.co.uk/>**