

# Record numbers attend Rail Industry Networking event

February 10, 2020



The organisers of Rail Industry Networking (RIN) are celebrating their most successful event yet, with 420 visitors attending the latest in London.

There were nearly 100 exhibitors, as companies of all sizes were brought together to meet each other and larger contractors to stimulate business development opportunities.

It was jointly organised by rail insurance brokers Jobson James Rail and the Railway Industry Association.

In an event first, some clients and Tier 1 members were invited to meet with the supply chain exhibiting at the Business Design Centre in a series of 20-minute appointments.

Keven Parker, Director at lead sponsor Jobson James Rail, said: “This event continues full steam ahead and we’re thrilled to have had our highest visitor numbers ever.

“More importantly were the conversations we helped start in developing opportunities for businesses of all sizes at an affordable price.

“The Meet the Buyer event was a real asset and I can’t praise the RIA team enough for pulling this together. It was an opportunity to meet and discuss what could be huge contracts and get a foot in the door with some of the biggest buyers in the UK. It was an opportunity grasped by those lucky enough to get the appointments.

“There was a really friendly atmosphere and it has really succeeded in bringing railway infrastructure companies together, putting businesses on the right track to success.”

RIN will be back on April 30<sup>th</sup>, this time at the DW Stadium, Wigan, with the organisers urging anyone wishing to attend to register early to avoid disappointment.

Mr Parker added: “We are now encouraging businesses to sign up to April’s event in Wigan and book an exhibitors table as soon as possible.

“RIN continues to go from strength to strength and really is a showcase of the amazing companies we’ve got involved in the railway industry and the exciting opportunities available within it.

“We’re really pleased to be playing our part in starting the conversations between businesses who otherwise might not meet.

“We know price is important which is why RIN events are priced to cover the operating costs and are not profit orientated to keep exhibitor fees low.

“Everyone has a role to play in helping the industry to thrive. This is our role in organising the perfect platform for the big conversations and collaboration to start and develop.”

You can exhibit for just £200. For more information visit [www.rinevents.co.uk/venue/wigan/](http://www.rinevents.co.uk/venue/wigan/)