RailBusinessDaily

ScotRail stations open for new business

December 4, 2018



ScotRail has announced a host of new retail opportunities at stations across the country.

The train operator is looking for local and national retail partners to improve the range and quality of facilities at stations – from coffee and food outlets to other services that would benefit the local community.

Over 20 stations from Aviemore to Bathgate are being made available for new ventures, with many locations offering significant footfall in the centre of towns and cities.

Available space and properties range from vacant station buildings and existing retail outlets to the opportunity for stand-alone kiosks in the station.

The ScotRail Alliance is investing in station improvements across the country, with more significant retail opportunities under development as part of the wider investment at Aberdeen, Glasgow Queen Street, Inverness and Motherwell.

Earlier this year, local business Flahute Coffee opened at Markinch station offering artisan coffee, luxury Belgian hot chocolate, speciality teas and nutritious snacks to the 315,000 people travelling to and from the station each year.

For further information and enquiries visit our retail and properties page.



ScotRail Head of Commercial Development Peter O'Connell said: "We're pleased to announce new retail opportunities at stations across the country.

"While we've identified over 20 locations, we're keen to hear from businesses who have ideas for other stations on the network.

"Providing our customers with the best station facilities is an integral part of our plans to build the best railway Scotland has ever had."

Flahute Coffee Managing Partner Alan Wylie said: "Securing a pitch at Markinch station has been fantastic for us on a number of levels.

"As well as providing a regular income which has allowed the business to both establish itself and grow, we are also feeding into the local community and providing a valuable service to the commuters and locals.

"Locating at the station is the best business decision we have made."