## RailBusinessDaily

## Universal Group appoint Steve Cordwell as Business Development Manager

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Universal Group, the specialist piling, civils and resource company has announced the appointment of Steve Cordwell as Business Development Manager.

Steve brings a wealth of business development experience from his 25 years in the rail industry during which time he has worked for a number of the leading infrastructure contractors and design consultancies.

To support the planned growth of Universal Group, Steve will be accountable for optimising opportunity through developing relationships with existing clients and attracting new business through targeted expansion of the current client base, as well as leading the client relationship management philosophy of the company.

Managing Director, Richard Lowe said: "Steve will be a real asset to our leadership team and reflects the talent we continue to attract to join us here at Universal Group.

"After a challenging 2020, the recruitment of Steve as our Business Development Manager represents our commitment to delivering strategic growth during 2021 and beyond."



Visit www.universal-group.uk for more details.